

From the desk of Frank and Debbie Gutierrez

May 24, 2004

Dear Neighbors,

We recently sold our home at 1965 Harbor Drive and we would like to tell you about our agent Joe Johnston.

If we had to sum up selling our home (working with JOE JOHNSTON) we would as:

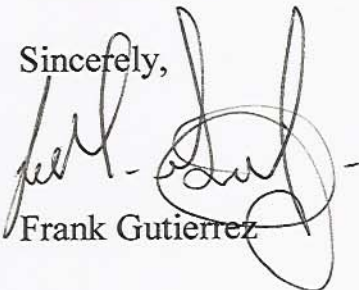
- ❖ Quickly
- ❖ Non-obtrusive
- ❖ Informational
- ❖ \$Top Dollar\$
- ❖ Pleasurable (believe it or not!)


If we had to sum up working with JOE JOHNSTON we would as:

- ❖ Friendly
- ❖ Professional
- ❖ Efficient
- ❖ Follows-through
- ❖ Confident
- ❖ Knowledgeable
- ❖ Punctual
- ❖ \$Top Dollar\$

You truly want JOE JOHNSTON as your business partner for ALL your real estate needs!

Sincerely,


Frank Gutierrez


Debbie Benham- Gutierrez

To Whom it may concern,

As we are now settled in our new home, I have time to write a little note about my wife, Diana, and I and our experience with Joe Johnston/RE/MAX. If you looked up such words in the dictionary such as, Great, Friendly, Courteous, Integrity, Punctual, Thorough, you would get a small idea what it was like dealing with Joe. He doesn't put on airs but just gets the job done so well all that's left is to sign a few papers and your home is sold. We liked him so much we told our neighbors and friends about him and they became happy clients. The Realty business should have a million Joe's around. He keeps my faith in the business and people high. So if you are in the market to sell or buy, please keep Joe in mind and you too will be as happy as I am.

Sincerely,
Gary Simpson/Phoenix, Az